

## Professional Services — SMB JumpStart Summary for Endpoints

The Druva Professional Services team ensures that your organization has firsthand access to our rich expertise during the design and deployment of the solution in order to fully leverage proven best practices from start to finish. While delivering solutions tailored specifically to your organization, we are able to dramatically accelerate your deployment efforts and reduce the workload on your internal IT staff, allowing them to focus on projects that require their unique talents and experience.

SMB JumpStart — Endpoints	
PS engagement	Up to 5 hours
Staffing Sta	
PS consultant	✓
Location	Remote
Scope of Work	
Determine profile settings requirements	✓
Determine user provisioning approach	✓
Provision up to five users	✓
Install and activate up to two user devices	✓
Perform restore tests	✓
Best practices (documentation)	✓
Full deployment assistance	х
Cyber resilience / data governance	х
Monitor backups	х
Customizations	х
Support Services	
Business critical support	✓

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Druva is the industry's leading SaaS platform for data resiliency, and the only vendor to ensure data protection across the most common data risks backed by a \$10 million guarantee. Druva's innovative approach to backup and recovery has transformed how data is secured, protected and utilized by thousands of enterprises. The Druva Data Resiliency Cloud eliminates the need for costly hardware, software, and services through a simple, and agile cloud-native architecture that delivers unmatched security, availability and scale. Visit druva.com and follow us on LinkedIn. Twitter. and Eacebook.